

Overview

What is The Coaching Clinic®?

The Coaching Clinic® is a two-day seminar for executives, managers and leaders to experience and learn coaching skills and competencies for the purpose of enhancing personal and business performance.

Benefits of The Coaching Clinic®

Through the Coaching Clinic®, organizations and individuals can

- discover coaching as a powerful model of management and leadership
 - experience and practice "state-of-the-art" coaching tools
 - learn the structure and processes of the coach approach
 - position the organization for rapid growth
 - make major advances in professional and personal connections, and
 - apply learning in the workplace immediately.
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What does the The Coaching Clinic® do?

The Coaching Clinic® effectively trains individuals in the skills necessary for coaching within an organization. It is a fully developed model, which managers, leaders and coaches can implement immediately in their organization to

- promote innovation and accelerate results
- effectively develop and retain valuable organizational members
- improve organizational communication and team effectiveness, and
- deepen commitment to personal, professional and organizational goals.

The Coaching Clinic®, challenges participants to raise their standards for their own skills and competencies.

Who should Attend?

This clinic is suitable for

- executives
 - managers
 - supervisors
 - human resource and quality development professionals, and
 - others wanting to learn advanced communication and leadership skills.
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Agenda

The following is the Coaching Clinic[®] agenda.

Day	Topics
One	<p>Being a Coach</p> <ul style="list-style-type: none"> • A Model of Trust and Creating "Coachable Moments" • Personal Paradigm Shifts • Coaching Within The Organizational Context <p>The Five-Step Process of Coaching in the Workplace</p> <ul style="list-style-type: none"> • The Coaching Conversation Model[®] <p>The Tool Chest of Coaching Skills</p> <ul style="list-style-type: none"> • Contextual Listening[®] • Discovery Questioning[®]
Two	<p>The Tool Chest of Coaching Skills (continued)</p> <ul style="list-style-type: none"> • Messaging • Acknowledging & Celebrating <p>Personal Coaching Styles Inventory[®] (PCSI)</p> <ul style="list-style-type: none"> • Defining Your Personal Style & Recognizing The Styles of Others • Coaching Across Style <p>Implementing Coaching in The Workplace</p> <ul style="list-style-type: none"> • Creating a Powerful Definition of Coaching • Coaching to Commitment • Challenges to Coaching • Creating an Action Plan to Implement Coaching • Follow-Up & Peer Coaching

For More
Information

